



Schedule
Contract GS-35F-0629T

Vexcel Corporation
Boulder, CO 303-415-6000

GSA AUTHORIZED FEDERAL SUPPLY SCHEDULE PRICELIST

General Service Administration
Federal Supply Service

On line access to contract, ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery are available through GSA Advantage!, a menu-driven database system. Agencies can browse GSA Advantage! By accessing, via the Internet, www.gsaadvantage.gov or GSA's Home Page www.gsa.gov. For more information on ordering from Federal Supply Schedules click on the FSS Schedule button at fss.gsa.gov.

INFORMATION TECHNOLOGY (IT) PROFESSIONAL SERVICES

FSC GROUP: NAICS 541511

CONTRACT NUMBER: GS-35F-0629T

CONTRACT PERIOD: September 6, 2007 through September 5, 2012

VEXCEL CORPORATION

5775 Flatiron Parkway, Suite 220, Boulder, Colorado 80301

POC: Wayne Hawkins

Email: gsaschedule70@vexcel.com

: wayne.hawkins@vexcel.com

Web Site Address: www.vexcel.com

Telephone: 303-415-6030 **Facsimile:** 303-442-2956

Business Size: Other



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INTRODUCTION:

Vexcel Corporation is dedicated to serving you. Vexcel has established itself as a world leader in multiple remote sensing technologies, with a staff of engineers, scientists, and technicians who are highly qualified in their respective fields and bring a depth of experience to a wide variety of IT Systems Development, Programming Services, and IT Projects. We provide IT design, engineering, and consulting services to commercial and government entities. Our corporate office is located in Boulder, Colorado and where we have been serving clients since 1985. Vexcel offers consulting and project planning on software applications and database systems, as well as IT engineering design services, product support, and test development expertise and we look forward to serving your government needs.

We have the experience to consult, design, integrate, implement, test, modify, train, document, and support your Information Technology needs. Our principals have advanced degrees and longstanding expertise in areas such as radar, mapping, and photogrammetry. Vexcel offers custom consulting to meet our global customers' specific industry applications and requirements. Vexcel offers a range of photogrammetric consulting and project services to meet a wide variety of specific and general design applications and needs.

Our goal is to develop relationships with our customers and team members. We strive to provide services that demonstrate our integrity, experience, quality of work and dedication to principals that will produce follow on orders. Vexcel hopes to obtain task orders from government agencies and commercial customers that will expand our catalog to include all labor categories on our commercial catalog.

ORDERING INFORMATION:

Purchasing services from the IT Schedule offers the advantages of simplified paperwork and quick turn-around. Although Vexcel contract is with GSA, orders flow directly from the customer through their contracting activity to Vexcel. When you purchase services through our GSA contract, you are not required to advertise or engage in a lengthy, competitive bidding process. Your contracting activity has procedures in place to take advantage of this simplified procurement process.

The Steps to procure services are simple:

1. **Identify Requirements and Cost.** You the customer, with Vexcel assistance, determine what services are required and how best to fulfill them. Based on the agreed upon requirements, Vexcel provides the customer with a proposed labor mix and associated cost proposal.
2. **Submit Documents.** The customer completes a Statement of Work and funding documents and forwards them to their contracting activity for processing.
3. **Start Work.** The customer's contracting officer executes the order and Vexcel satisfies the requirement.

CUSTOMER INFORMATION:

Vexcel Corporation – 5775 Flatiron Parkway, Suite 220 -- Boulder, CO 80301



1a. Awarded Special Item Numbers (SINS)

Special Item Number(s) (SINs)

Information Technology (IT) Professional Services

(Check all that apply):

SINs Offered:

- ☒ 132-51 Informational Technology Services
- ☒ FPDS Code D301 IT Facility Operation and Maintenance
- ☒ FPDS Code D302 IT Systems Development Services
- ☒ FPDS Code D306 IT Systems Analysis Services
- ☒ FPDS Code D307 Automated Information Systems Design and Integration Services
- ☒ FPDS Code D308 Programming Services
- ☒ FPDS Code D310 IT Backup and Security Services
- ☒ FPDS Code D311 IT Data Conversion Services
- ☒ FPDS Code D316 IT Network Management Services
- ☒ FPDS Code D399 Other Information Technology Services, Not Elsewhere Classified

Specific Prices are the same for all SINs and are listed below under paragraph 1b.

1b. Identification of the lowest unit price:

Labor Category	Year 5
Architectural Consultant	329.84
Principal Consultant	320.88
Senior Consultant	279.03
Consultant	229.46
Engagement Manager	286.83
Project Manager	274.35
Program Manager	198.26
System Engineer	165.08
Software Development Engineer II	151.48
Software Development Engineer I	119.64
Hardware Engineer	116.63

Non Labor costs are not included in this contract. All other costs will be negotiated at the task level. Costs addressed in contract clause C.2.47 are an example of Other Direct Costs beyond the hourly rate proposed. Some examples are shipping, travel, costs associated with security clearances if required, storage costs if required, equipment rental as required, contractually required hardware/software, rental fees, supplies, services, materials, transportation, equipment and facilities required to provide PES. Non-professional labor categories required to procure material and assemble prototypes in support of professional engineering services will be billed



as ODC at the agreed upon labor category in line with commercial catalog rates when required by the ordering agency.

1c. Description of commercial job titles, experience, functional responsibility and education:

Schedule Labor Categories currently include only negotiated IT Professionals with various disciplines. Other labor categories are available from the vendor to government and commercial clients on an off-schedule contract or may be applied as incidental items. Please contact us for more information.

PROFESSIONALS - requires Bachelor's Degree or equivalent related experience. IT' educational background covers a broad spectrum encompassing many disciplines. However, an individual may perform many tasks in an area not specifically related to his or her education.

Purchase of Incidental, Non-Schedule items: For administrative convenience, open market (non-contract) items may be added to a Federal Supply Schedule Blanket Purchase Agreement (BPA) or an individual order, provided that the items are clearly labeled as such on the order, all applicable regulations have been followed, and the price reasonableness has been determined by the ordering activity for the open market (non-contract) items.

2. Maximum order: All SINS \$500,000.00

Special Note: The maximum order threshold as specified above "ALL SINS \$750,000" is the suggested renegotiation point whereby agencies should seek additional concessions if orders exceed this amount.

3. Minimum order: \$1,000.00

4. Geographic coverage (delivery area): Domestic. Other locations must be negotiated on a task level.

5. Point(s) of production: Services are offered for domestic locations.

6. Discount from list prices or statement of net price: None.

7. Quantity discounts: None

8. Prompt payment terms: None

9a. Government purchase cards accepted at or below the micro-purchase threshold: Yes

9b. Government purchase cards accepted above the micro-purchase threshold: Yes, Vexcel will accept the Government purchase credit card for purchases over



the micro-purchase threshold. However, it is highly requested that the ordering agency use EFT for task orders exceeding the micro-purchase threshold.

10. Foreign items: N/A, No Products offered

11a. Time of delivery: N/A, No Products offered

11b. Expedited Delivery: N/A, No Products offered

11c. Overnight and 2-day delivery: N/A, No Products offered

11d. Urgent Requirements: N/A, No Products offered

12. F.O.B. point(s): N/A, No Products offered

13a. Ordering address: Please contact us at:

Mailing Address

Vexcel Corporation
5775 Flatiron Parkway, Suite220
Boulder, CO 80301

Email

wayne.hawkins@vexcel.com

Phone

Corporate Office 303-415-6000
Alternate Numbers 303-415-6030

FAX 303-442-2956

13b. Ordering procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's) are found in Federal Acquisition Regulation (FAR) 8.405-3.

14. Payment address(es):

Mailing Address

Vexcel
5775 Flatiron Parkway, Suite220
Boulder, CO 80301

15. Warranty provision: N/A, No Products offered

16. Export packing charges: N/A, No Products offered

17. Terms and conditions of Government purchase card acceptance (any thresholds above the micro-purchase level): None, it is highly requested that the ordering agency use EFT.

18. Terms and conditions of rental, maintenance, and repair: N/A



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- 19. Terms and conditions of installation:** N/A, No Products offered
- 20. Terms and conditions of repair parts:** N/A, No Products offered
- 20a. Terms and conditions for any other services:** N/A
- 21. List of service and distribution points:** N/A, No Products offered
- 22. List of participating dealers:** N/A, No Products offered
- 23. Preventive maintenance:** N/A, No Products offered
- 24a. Special attributes such as environmental attributes:** N/A,
- 24b. Section 508 compliance information available:** N/A, No Products offered
- 25. Data Universal Number System (DUNS) number:** 147280127
- 26. Registration in Central Contractor Registration (CCR) database:** Yes

Vexcel GSA Authorized Federal Supply Schedule Pricelist Ver 0 09/01/2011